

Message Text

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PAGE 01 IBADAN 00845 291206Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W

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R 290955Z SEP 77

FM AMCONSUL IBADAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 2596

AMEMBASSY LAGOS

UNCLAS IBADAN 0845

E.O. 11652: N/A

TAGS: BTIO NI

SUBJECT: JOINT VENTURE INVESTMENT PROPOSAL: MANAGEMENT
CONTRACTS AND SERVICES (NIGERIA) LTD.

1. MR. ROBIN A. ALAKIJA, CHAIRMAN OF MANAGEMENT CONTRACTS
AND SERVICES (NIGERIA) LTD., IBADAN SEEKS FINANCIAL AND
TECHNICAL PARTICIPATION BY A U.S. FIRM IN BUILDINGS, ROADS
AND CIVIL ENGINEERING WORKS.

2. FIRM IS ONE OF A LARGE GROUP OF COMPANIES ENGAGED IN
HAULAGE OF PETROLEUM PRODUCTS, REPAIR OF TRAILERS, TANKERS,
TIPPERS, LOW LOADERS, BUSES, AND ERECTION OF STRUCTURAL
STEEL AND FRAME BUILDINGS.

3. THE MANAGEMENT CONTRACTS WAS ESTABLISHED 1977 AND REG-
ISTERED WITH THE FEDERAL MINISTRY OF WORKS, TO CARRY ON
BUSINESS OF BUILDERS, CIVIL ENGINEERING CONTRACTORS AND
ROAD CONSTRUCTIONS. THE WORKING CAPITAL OF THE GROUP IS
ABOUT N40 MILLION NAIRA, AND EMPLOYS ABOUT 1,500. THE
PRINCIPAL OF THE COMPANY ARE FAVORABLY KNOWN AND, TO THE
BEST OF OUR KNOWLEDGE, RELIABLE. MANAGEMENT CONTRACTS
BELIEVES THAT LARGE SCALE EXPANSION AT THIS POINT IN NIGERIA'S
DEVELOPMENT WOULD ENABLE THE FIRM TO COMPETE FOR AND OBTAIN
LARGE CONTRACTS, ESPECIALLY WITH FOREIGN PARTICIPATION.

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4. INTERESTED U.S. FIRMS SHOULD CONTACT MR. R.A. ALAKIJA
AT P.O. BOX 42, TELEX 31159, TELEPHONE 032-61382 OR CABLE
LUBARICO, IBADAN.
HOYT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Review Action: RELEASED, APPROVED
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Review Media Identifier:
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SAS ID: 1359947
Secure: OPEN
Status: NATIVE
Subject: JOINT VENTURE INVESTMENT PROPOSAL: MANAGEMENT CONTRACTS AND SERVICES (NIGERIA) LTD.
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